# Turning costs and revenues into a budget





#### Budgeting: Little bit art, little bit science



#### What is a Budget?

- Permission to spend money
- A best guess

# NOT ALL BUDGETS ARE CREATED EQUAL!

#### This is a "Budget"...

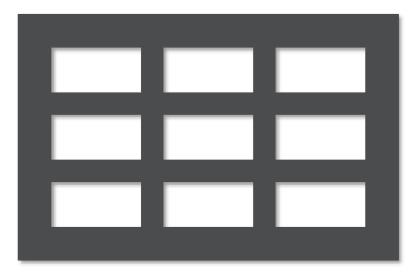


# We Can Do Better!



• Annual budget every fiscal year

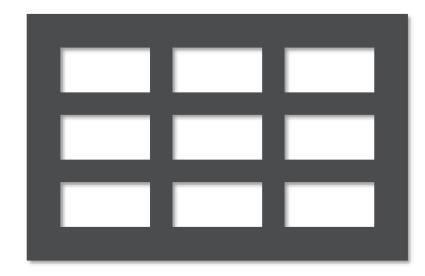




 Annual budget every fiscal year

"fiscal year"—a 12-month period for accounting purposes that typically starts on July 1





Separate out water & wastewater (enterprise funds)
from general functions of government

- Separate out your utility services for both revenues and expenses:
  - Water
  - Wastewater



#### Separating Out Expenses

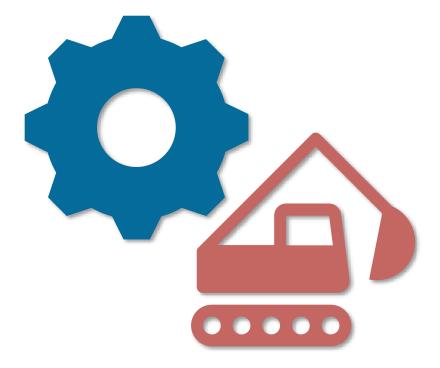
- Some expenses are clearly entirely for drinking water or entirely for wastewater
- Some expenses need to be split between drinking water, wastewater and possibly other utilities
- Some expenses need to be split between the utility and general activities/general government

#### Why is This Separation Important?

Rate setting

Applying for infrastructure funding

 Separate out your day-to-day operating expenses from your capital expenses



 Call the line items something that makes sense to you and to <u>others</u>

• Be consistent!

#### How Specific Should We Be?

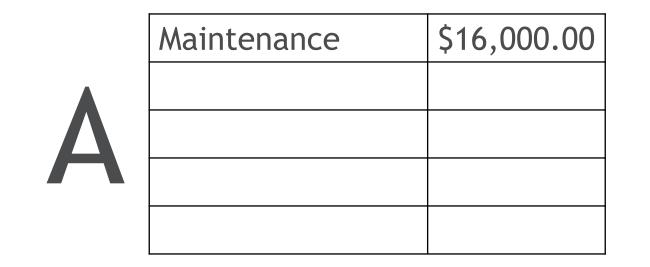
It depends on the type of expense

# Consider Options A and B



	Pens	\$33.00
	Notebooks	\$82.00
	Paper Clips	\$ 6.00
	Pencils	\$13.00
	Staples	\$ 8.00

# Consider Options A and B



	Maint-Equipment	\$3,500.00
	Maint-Building	\$1,000.00
K	Maint-Lines	\$8,000.00
	Maint-Wells	\$3,000.00
	Maint–Vehicles	, 500.00

 Be specific enough that you can use past revenues and expenses to predict future revenues and expenses with some degree of accuracy

• Separate lines if the items within a single line-item change dollar amounts at different rates

### **Budget Best Practice Checklist**

	Yes	No
Is the budget for one year only?		
Are water & wastewater separated from the general fund?		
Are water & wastewater revenues separated out?		
Are water & wastewater expenses separated out?		
Are operations and capital projects separated out?		
Are budget line items clear and consistent?		
Is a sufficient level of detail provided in the budget?		

#### Thank You!



#### **Glenn Barnes**

Director

Water Finance Assistance

glenn@waterfinanceassistance.com

617-388-4404

